FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

WITH INDEPENDENT AUDITOR'S REPORT



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

Minnesota State University Moorhead Foundation, Inc.

Moorhead, Minnesota

Opinion

We have audited the financial statements of **Minnesota State University Moorhead Foundation, Inc.** (a Minnesota non-profit foundation), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of **Minnesota State University Moorhead Foundation**, **Inc.**, as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **Minnesota State University Moorhead Foundation, Inc.** and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Minnesota State University Moorhead Foundation, Inc.'s** ability to continue as a going concern for one year after the date that the financial statements are issued.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **Minnesota State University Moorhead Foundation**, **Inc.'s** internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about **Minnesota State University Moorhead Foundation, Inc.'s** ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Fargo, North Dakota September 29, 2022

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

ASSETS		2022		2021
CURRENT ASSETS				
Cash and cash equivalents	\$	3,909,578	\$	3,817,609
Current portion of promises to give, net		807,231		2,072,826
Other receivables	_	1,157		179
Total current assets	_	4,717,966		5,890,614
PROPERTY AND EQUIPMENT, net	_	1,335,216		1,466,550
OTHER ASSETS				
Promises to give, net		2,895,405		3,188,836
Investments		43,231,537		44,425,229
Assets held in charitable remainder trusts		248,331		310,433
Beneficial interest in assets held by others		2,055,289		2,324,356
Remainder life interests in real estate, net of depreciation	-	230,000	•	231,875
Total other assets	-	48,660,562	•	50,480,729
Total assets	\$ _	54,713,744	\$	57,837,893

LIABILITIES AND NET ASSETS	_	2022		2021
CURRENT LA DIL 1811C	_			_
CURRENT LIABILITIES	¢	170.264	Φ	165 252
Current portion of long-term debt	\$	170,264	\$	165,253
Current portion of liabilities under charitable remainder trusts		7,989		4,913
Current portion of remainder life interest obligations		14,350		13,303
Current portion of annuity obligations		49,039		51,813
Accounts payable and other accrued liabilities	_	108,254		94,424
Total current liabilities	_	349,896		329,706
LONG-TERM LIABILITIES				
Long-term debt, net of current portion		1,708,832		2,015,606
Liabilities under charitable remainder trusts, net of current portion		67,042		75,826
Remainder life interest obligations, net of current portion		143,961		158,311
Annuity obligations, net of current portion	_	401,359		397,229
Total long-term liabilities	_	2,321,194		2,646,972
Total liabilities	_	2,671,090		2,976,678
NET ASSETS				
Without donor restrictions				
Unrestricted		4,496,419		4,185,336
Board designated		-		91,232
With donor restrictions	_	47,546,235	,	50,584,647
Total net assets	_	52,042,654		54,861,215
Total liabilities and net assets	\$ _	54,713,744	\$	57,837,893

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2022

		Vithout Donor Restrictions		With Donor Restriction		Total
SUPPORT AND REVENUE	_		•		-	
Contributions and campaigns	\$	550,555	\$	5,810,838	\$	6,361,393
Contributions from MSUM		478,609		-		478,609
Net investment return		824,996		(6,335,378)		(5,510,382)
Change in value						
of split-interest agreements		(14,289)		(291,123)		(305,412)
Lease and rental income		229,243		-		229,243
Gain on extinguishment of PPP #2 debt		131,500		-		131,500
Miscellaneous income		24		3,275		3,299
Net assets released from restrictions	_	2,226,024		(2,226,024)	-	
Total support and revenue	_	4,426,662		(3,038,412)	-	1,388,250
EXPENSES						
Program services						
Support to university		2,283,036		-		2,283,036
Resource support university/alumni		380,861		-		380,861
Supporting services						
Management and general		635,032		-		635,032
Fundraising	_	907,882	-		-	907,882
Total expenses	_	4,206,811	-		-	4,206,811
CHANGE IN NET ASSETS		219,851		(3,038,412)		(2,818,561)
NET ASSETS, Beginning of year	_	4,276,568	.=	50,584,647	_	54,861,215
NET ASSETS, End of year	\$ _	4,496,419	\$	47,546,235	\$	52,042,654

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2021

		Restriction		Restriction		Total
SUPPORT AND REVENUE	•		-		•	
Contributions and campaigns	\$	215,744	\$	4,896,430	\$	5,112,174
Contributions from MSUM		667,224		-		667,224
Net investment return		1,532,462		6,584,563		8,117,025
Change in value						
of split-interest agreements		(14,316)		501,968		487,652
Lease and rental income		210,140		-		210,140
Gain on extinguishment of PPP #1 debt		131,500		-		131,500
Miscellaneous income		1,210		-		1,210
Net assets released from restrictions	_	2,027,565	_	(2,027,565)		
			_			
Total support and revenue	-	4,771,529	_	9,955,396	,	14,726,925
EXPENSES						
Program services						
Support to university		2,151,184		-		2,151,184
Resource support university/alumni		336,998		-		336,998
Supporting services						
Management and general		523,971		-		523,971
Fundraising		788,669		-		788,669
-	•		-		•	
Total expenses	-	3,800,822	-			3,800,822
CHANGE IN NET ASSETS		970,707		9,955,396		10,926,103
NET ASSETS, Beginning of year	-	3,305,861	_	40,629,251	,	43,935,112
NET ASSETS, End of year	\$	4,276,568	\$	50,584,647	\$	54,861,215

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

		Program Services					
	Support to University	Resource Support University/Alumni	Total	Management and General			Total
Scholarships	1,443,257	\$ - \$	1,443,257	\$ -	\$ -	\$	1,443,257
University department support	649,465	-	649,465	-	-		649,465
Dorm building support	190,314	-	190,314	-	-		190,314
Other support	-	30,000	30,000	-	-		30,000
Salary and wages	-	335,694	335,694	487,304	607,879		1,430,877
Technology/computer expense	-	-	-	37,699	16,000		53,699
Meals, travel, lodging	-	126	126	3,330	69,072		72,528
Professional fees	-	-	-	39,014	176,766		215,780
Insurance - general	-	-	-	10,850	-		10,850
Printing expense	-	3,950	3,950	1,693	14,817		20,460
Credit card and bank fees	-	-	-	7,718	-		7,718
Staff training and dues	-	-	-	1,950	6,822		8,772
Postage expense	-	-	-	418	14,746		15,164
Supplies and promotional items	-	11,001	11,001	676	647		12,324
Property expense	-	-	-	9,840	-		9,840
Board expense	-	-	-	14,812	-		14,812
Miscellaneous expense	-	90	90	19,728	1,133		20,951
						_	

Total expenses by function \$ 2,283,036 \$ 380,861 \$ 2,663,897 \$ 635,032 \$ 907,882

\$ 4,206,811

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

		Program Services				
	Support to University	Resource Support Un <u>iversity/Alum</u> ni	• • • • • • • • • • • • • • • • • • • •		Management and General Fundraising	
Scholarships \$	1,544,401	\$ - \$	1,544,401	\$ -	\$ -	\$ 1,544,401
University department support	411,458	-	411,458	-	-	411,458
Dorm building support	195,325	-	195,325	-	-	195,325
Other support	-	30,000	30,000	-	-	30,000
Salaries and wages	-	291,293	291,293	434,507	695,224	1,421,024
Technology/computer expense	-	13,139	13,139	25,111	56,842	95,092
Meals, travel, lodging	-	114	114	125	9,617	9,856
Professional fees	-	-	-	34,144	-	34,144
Insurance - general	_	-	-	10,591	-	10,591
Printing expense	-	1,193	1,193	623	11,903	13,719
Credit card and bank fees	-	-	-	10,125	-	10,125
Staff training and dues	-	-	-	-	4,484	4,484
Postage expense	_	-	-	136	8,179	8,315
Supplies and promotional items	_	1,034	1,034	996	2,326	4,356
Board expense	_	-	-	5,662	-	5,662
Miscellaneous expense		225	225	1,951	94	2,270
Total expenses by function \$	2,151,184	\$ 336,998 \$	2,488,182	\$523,971_	\$788,669_	\$3,800,822

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ (2,818,561)	\$	10,926,103
Adjustments to reconcile change in net assets to net cash	+ (=,0-0,00-)	_	,
used in operating activities			
Forgiveness of Payroll Protection Program loan #1	-		(131,500)
Forgiveness of Payroll Protection Program loan #2	(131,500)		-
Change in value of charitable remainder trusts	75,876		(36,615)
Change in value of beneficial interest in assets held by others	269,067		(464,066)
Unrealized (appreciation) depreciation of investments	21,540,701		(4,819,847)
Realized gains on sale of investments	(14,754,980)		(2,739,376)
Contributions of securities	(3,051,339)		(332,153)
Contributions restricted for endowments	(4,045,349)		(491,243)
Depreciation on property and equipment	131,334		131,334
Depreciation on remainder life interest assets	1,875		1,873
Amortization of discount on remainder life interest obligations	(13,303)		(12,331)
Change in value of annuity obligations	(14,891)		36,503
Changes in assets and liabilities			
Promises to give	1,559,026		(2,455,394)
Other receivables	(978)		3,307
Accounts payable and other accrued liabilities	13,830		64,210
Net cash used in operating activities	(1,239,192)	•	(319,195)
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of investments	46,583,824		32,921
Proceeds from sale of property held for sale	- -		256,818
Purchases of investments	(49,124,514)		(570,040)
Net cash used in investing activities	(2,540,690)		(280,301)
CASH FLOWS FROM FINANCING ACTIVITIES			
Contributions restricted for endowments	4,045,349		491,243
Principal payments on long-term debt	(170,263)		(165,253)
Principal payments on liabilities under charitable remainder trusts	(19,482)		(18,611)
Net proceeds from annuity obligations	60,888		-
Proceeds from long-term debt	-		131,500
Payments on annuity obligations	(44,641)		(49,185)
Net cash provided by financing activities	3,871,851	•	389,694
NET CHANGE IN CASH AND CASH EQUIVALENTS	91,969		(209,802)
CASH AND CASH EQUIVALENTS, Beginning of year	3,817,609	•	4,027,411
CASH AND CASH EQUIVALENTS, End of year	\$ 3,909,578	\$	3,817,609

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022	-	2021						
SUPPLEMENTAL DISCLOSURE OF CASH FLOW	INFORMATION								
Cash paid for interest	\$58,980_	\$.	63,991						
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING ACTIVITIES									
Contributed securities acquired	\$3,051,339_	\$_	332,153						

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Minnesota State University Moorhead Foundation, Inc. ("Foundation") is a nonprofit organization established for the purpose of providing support to Minnesota State University Moorhead ("MSUM"). The Foundation obtains pledges and bequests primarily from former graduates of the University, residents and businesses in North Dakota and Minnesota. The Foundation provides academic scholarship funding to Minnesota State University Moorhead. The Foundation also provides funding to Minnesota State University Moorhead to enhance and support its mission for academic excellence and for its academic departments.

Basis of Presentation

The financial statements of the Foundation have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be extended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of Minnesota State University Moorhead Foundation, Inc.'s management and board of directors. The Foundation's board designated net assets have been established to provide scholarship funds for eligible students.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Concentration of Credit Risk

The Foundation maintains funds on deposit at a local financial institution. The majority of these balances are held in an interest-bearing account subject to FDIC limits. At times, the Foundation's bank balances exceed the federally insured limits. At June 30, 2022 and 2021, the Foundation's uninsured cash balance totaled \$3,730,958 and \$3,550,290, respectively. The Foundation has not experienced any losses on such accounts.

At June 30, 2022, approximately \$2,807,000 of the Foundation's promises to give has been promised by three donors. The current level of the Foundation's operations and program services may be impacted if these promises to give become uncollectible.

At June 30, 2021, approximately \$3,530,000 of the Foundation's promises to give had been promised by three donors. The current level of the Foundation's operations and program services may be impacted if these promises to give become uncollectible.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

The Foundation's investments are exposed to various risks, such as fluctuation in market value and credit risk. Thus, it is at least reasonably possible that changes in the near term could materially affect investment balances and the amounts reported in the financial statements.

Cash and Cash Equivalents

The Foundation includes all cash accounts, which are not subject to withdrawal restrictions or penalties, and highly liquid debt instruments purchased with a maturity of three months or less to be cash and cash equivalents. Cash and short-term investments held in money market accounts are reported as investments instead of cash and cash equivalents because the Foundation holds those amounts as investments.

Promises to Give

Promises to give, net of an allowance for uncollectible promises to give, are recorded as receivables and revenue when received. The Foundation distinguishes between promises to give for each net asset category in accordance with donor-imposed restrictions. Promises to give are recorded after being discounted to the anticipated net present value of the future cash flows.

The Foundation provides for losses on promises to give using the allowance method. The allowance is based on historical collection experience and other circumstances. It is the Foundation's policy to charge off uncollectible promises to give when management determines the receivable will not be collected.

Investments

Investments consist primarily of assets invested in common stocks, corporate and government obligations, and money market funds. Investments are generally stated at fair value based on published amounts, net asset value of underlying assets, or net expected cash payment upon cancellation of life insurance policies.

Realized and unrealized gains and losses on investments, interest and dividend income, as well as investment fees are included in the change in net assets in the statements of activities and changes in net assets. The Foundation recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

Property and Equipment

Purchases of property and equipment are recorded at cost at the time of purchase. Donated property and equipment are recorded at fair value at the date of the gift. The Foundation follows the practice of capitalizing all expenditures for property and equipment in excess of \$10,000 as well as major repair and maintenance costs on equipment or buildings that exceed \$10,000, whereas expenditures for maintenance and repairs that do not meet the \$10,000 threshold are charged to expense. The cost and related accumulated depreciation of assets retired or sold are removed from the appropriate asset and depreciation accounts and the resulting gain or loss is reflected in the statements of activities and changes in net assets.

Depreciation is provided for over the estimated useful lives of the individual assets using the straight-line method. The estimated useful lives are 30 years.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Donated Assets and Services

Property, equipment, and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair market values at the date they are received. During fiscal years 2022 and 2021, MSUM provided employees, supplies and services valued at \$478,609 and \$667,224 respectively, which were recorded as contribution revenue and expense in the statements of activities and changes in net assets.

Income Taxes

The Foundation is exempt from the payment of federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Foundation is required to record a liability for uncertain tax positions when it is probable that a loss has been incurred and the amount can be reasonable estimated. As of June 30, 2022 and 2021, no such liability existed. Management will continually evaluate expiring statutes of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings.

Revenue Recognition

The Foundation's primary source of revenue is from contributions. Due to contributions being both voluntary and nonreciprocal, they are excluded from ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)". The Foundation has analyzed the provision of Topic 606, including the five-step approach to evaluating contracts and has concluded that no changes are necessary to conform with the standard.

Functional Allocation of Expenses

The statements of functional expenses present expenses by function and natural classification. Expenses have been allocated on a functional basis between program, supporting services, and fundraising based on directly identifiable costs. Payroll is allocated based on personnel time devoted to various activities.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

Management has evaluated subsequent events through the date of the auditor's report, which is the date the financial statements were available to be issued. The Foundation believes that there has not been events subsequent to year end where disclosure is necessary.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

NOTE 2 – AVAILABILITY AND LIQUIDITY

Financial assets available for general expenditure, that is, without donor restrictions limiting their use, within one year of the statements of financial position date, are comprised of the following:

	_	2022		2021
Cash and cash equivalents	\$	3,909,578	\$	3,817,609
Promises to give without donor restriction, current		11,080		2,875
Accounts receivable		975		-
Investments without donor restriction		1,842,098		1,867,259
Endowment spending-rate allocations		17,752		13,086
			•	
Total	\$ _	5,781,483	\$.	5,700,829

Endowment funds consist of donor-restricted endowment and fund designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes and therefore, not available for general expenditure. There are six endowment funds that the donors have designated the Foundation Board of Directors to determine how to spend their allocations on an annual basis, plus the Board created an endowment. The spending allocation could be made available for general purposes if necessary. The amount allocated is reflected in the liquidity figure.

NOTE 3 – PROMISES TO GIVE

Promises to give consisted of the following at June 30, 2022 and 2021:

	_	Due in 1 Year	_	Due in 2 - 5 Years	<u>(</u>	Due in Over 5 Years	-	Total	_	2021
Gross promises to give Less:	\$	837,831	\$	2,030,658	\$	1,101,000	\$	3,969,489	\$	5,698,981
Discount to net present value Allowance for uncollectible promises	_	(30,600)	_	(112,772)	_	(123,481)	-	(236,253) (30,600)	-	(397,069) (40,250)
	\$ _	807,231	\$	1,917,886	\$_	977,519	\$	3,702,636	\$_	5,261,662

Promises to give due in one year are reflected at the net realizable value. Pledges receivable with due dates extending beyond one year are discounted at a rate of 3%. Amortization of the discount is included in contributions in the statements of activities and changes in net assets.

NOTE 4 - PROPERTY AND EQUIPMENT

The Foundation's property and equipment consisted of the following at June 30:

	-	2022	2021
Neumaier dorm Accumulated depreciation	\$	3,940,000 (2,604,784)	\$ 3,940,000 (2,473,450)
	\$ _	1,335,216	\$ 1,466,550

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

NOTE 5 – INVESTMENTS

Investments consisted of the following at June 30:

	2	022	-	2021
Money market mutual funds	\$	6,278	\$	979,478
Equities	23,2	52,304		29,660,929
Fixed income	19,9	61,264		13,773,131
Cash surrender value of life insurance		11,691	-	11,691
Total investments	\$ <u>43,2</u>	31,537	\$ _	44,425,229

The following schedule summarizes the investment return and its classification in the statements of activities and changes in net assets for the year ended June 30:

	_	2022					
		ithout Donor Restrictions		With Donor Restrictions		Total	
Interest and dividend income Investment advisory fees Realized gains on sale of investments, net Unrealized depreciation of investments, net Net investment return	\$ 	375,139 (7,253) 821,439 (364,329) 824,996	\$	1,044,880 (137,427) 13,933,541 (21,176,372) (6,335,378)	\$	1,420,019 (144,680) 14,754,980 (21,540,701) (5,510,382)	
		_		2021			
		ithout Donor Restrictions		With Donor Restrictions		Total	
Interest and dividend income Investment advisory fees Realized gains on sale of investments, net Unrealized appreciation of investments, net	\$	303,703 (14,790) 587,569 655,980	\$	455,038 (186,149) 2,151,807 4,163,867	\$	758,741 (200,939) 2,739,376 4,819,847	
Net investment return	\$_	1,532,462	\$	6,584,563	\$	8,117,025	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

NOTE 6 – FAIR VALUE MEASUREMENTS

Professional standards state that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, they establish a fair value hierarchy that prioritizes the information used to develop those assumptions. The three levels of the fair value hierarchy are described below:

 $Level\ 1$ – Inputs to the valuation methodology are unadjusted quoted prices for identical assets in active markets.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active or inactive markets and inputs other than quoted prices that are observable for the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value.

Money Market Mutual Funds – Valued at the net asset value ("NAV") of shares held by the Foundation at year-end. Mutual funds held by the Foundation are open-end funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and transact at that price. The money market mutual funds held by the Foundation are deemed to be actively traded.

Common Stocks – Valued at the closing price reported on the active market on which the individual securities are traded.

Corporate Bonds – Valued at the most recent traded prices reported on the active market on which the individual securities are traded. When the held asset is infrequently traded, valuations are based on various market and industry inputs including a combination of the relative changes in market interest rates, changes in the credit quality of bonds, and the relative supply of and demand for bonds.

Government Obligations – Valued at the most recent traded prices reported on the active market on which the individual securities are traded. When the held asset is infrequently traded, valuations are based on various market and industry inputs including the use of pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions.

Cash Surrender Value of Life Insurance – Valued the estimated amounts of payout from the insurance companies in the event the policies are voluntarily terminated before their maturities, net of surrender charges.

Promises to Give, Liabilities under Charitable Remainder Trusts, Remainder Life Interest and Annuity Obligations – Valued based on the net present value of expected future cash flows to be received from the donors based on various discount rates and donor or beneficiaries' life expectancies.

Assets Held in Charitable Remainder Trusts – Valued at the NAV of shares held by the trusts at yearend. Mutual funds held by the trusts are open-end funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and transact at that price. The money market mutual funds held by the trusts are deemed to be actively traded.

Beneficial Interest in Assets Held by Others – Valued based on the present value of expected future cash flows based on donor or beneficiaries' life expectancies and various discount rates.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

The valuation methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Foundation's fair value measurement policies and procedures are reviewed annually to determine if the valuation techniques are still appropriate.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2022:

	Fair Value	_	Level 1	_	Level 2	_	Level 3
Money market mutual funds \$ Equities	6,278	\$	6,278	\$	-	\$	-
Domestic common stocks Domestic equity mutual funds	171,805		171,805		-		-
Large cap	14,683,021		14,683,021		_		_
Small cap	2,485,462		2,485,462		_		-
Foreign equity mutual funds	5,912,016		5,912,016		-		-
Fixed Income							
Domestic bond mutual funds							
Emerging market bonds	1,835,544		1,835,544		-		-
High yield bonds	1,941,311		1,941,311		-		-
Inflation protected bonds	2,393,957		2,393,957		-		-
Intermediate-term bonds	13,790,452		13,790,452		-		-
Cash surrender value of							
life insurance	11,691		-		11,691		-
Promises to give	3,702,636		-		-		3,702,636
Assets held in charitable							
remainder trusts	248,331		248,331		-		-
Beneficial interest							
in assets held by others	2,055,289	_		-		_	2,055,289
Total assets at fair value \$	49,237,793	\$ _	43,468,177	\$ _	11,691	\$ _	5,757,925

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

The following table sets forth by level, within the fair value hierarchy, the Foundation's liabilities measured at fair value on a recurring basis as of June 30, 2022:

	-	Fair Value	_	Level 1	_	Level 2	-	Level 3
Liabilities under charitable remainder trusts	\$	75,031	\$	-	\$	-	\$	75,031
Remainder life interest								
obligations		158,311		-		-		158,311
Annuity obligations	_	450,398	_				-	450,398
Total liabilities at fair valu	e \$ _	683,740	\$ _		\$ _	_	\$	683,740

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2021:

	-	Fair Value	-	Level 1	-	Level 2	_	Level 3
Money market mutual funds	\$	979,478	\$	979,478	\$	-	\$	-
Equities								
Domestic common stocks		26,138,782		26,138,782		-		-
Foreign		3,522,147		3,522,147		-		-
Fixed income								
Corporate bonds		7,693,617		-		7,693,617		-
Government obligations		6,079,514		-		6,079,514		-
Cash surrender value of								
life insurance		11,691		-		11,691		-
Promises to give		5,261,662		-		-		5,261,662
Assets held in charitable								
remainder trusts		310,433		310,433		-		-
Beneficial interest								
in assets held by others		2,324,356	-		-		_	2,324,356
Total assets at fair value	\$	52,321,680	\$	30,950,840	\$	13,784,822	\$ _	7,586,018

The following table sets forth by level, within the fair value hierarchy, the Foundation's liabilities measured at fair value on a recurring basis as of June 30, 2021:

	Fair Value	_	Level 1	 Level 2	_	Level 3
Liabilities under charitable		_				
remainder trusts	\$ 80,739	\$	-	\$ -	\$	80,739
Remainder life interest						
obligations	171,614		-	-		171,614
Annuity obligations	449,042	_	-	 -	_	449,042
Total liabilities at fair value	\$ 701,395	\$ _	-	\$ -	\$ _	701,395

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Valuation Techniques

The following table describes the valuation techniques used for the other recurring fair value measurements for assets and liabilities in Level 3 of the fair value hierarchy:

		ir Value Measuremen	nts			
	_	Fair Value as of 06/30/22	Fair Value as of 06/30/21	Valuation Techniques	Unobservable Inputs	Range (Weighted Average)
Promises to give	\$	3,702,636	\$ 5,261,662	Present value	Discount rate	3.0%
Beneficial interest in assets held by others	\$	2,055,289	\$ 2,324,356	Present value	Discount rate	6.0%
Liabilities under charitable remainder trusts	\$	75,031	\$ 80,739	Present value	Life expectancies, Discount rate	6 - 13 years 6.0% - 7.25%
Remainder life interest obligations	\$	158,311	\$ 171,614	Present value	Life expectancies calculated using IRS annuity tables, Discount rate	7.60%
Annuity obligations	\$	450,398	\$ 449,042	Present value	Life expectancies calculated using IRS annuity tables, Discount rates	1.34% - 9.90%

Changes in Level 3 assets and liabilities are as follows for the year ended June 30:

	_	Promises to Give		Beneficial terest in Assets leld by Others	und	Liabilities ler Charitable nainder Trusts	Remainder Life Interest Obligations	Annuity Obligations
June 30, 2020 Changes in value Additions Payments Changes in allowance Promises written off	\$	2,806,268 (249,808) 3,976,155 (1,266,303) 11,060 (15,710)	\$	1,860,290 464,066 - - - -	\$	93,418 (12,679) - - - - -	\$ 183,945 (12,331) - - - -	\$ 461,724 36,503 - (49,185) -
June 30, 2021 Changes in value Additions Payments Change in allowance Promises written off	\$	5,261,662 160,816 375,835 (2,105,327) 7,340 2,310	\$	2,324,356 (269,067) - - - -	\$	80,739 (5,708) - - - -	\$ 171,614 (13,303) - - - - -	\$ 449,042 (14,891) 60,888 (44,641)
June 30, 2022	\$ =	3,702,636	\$ _	2,055,289	\$ _	75,031	\$ 158,311	\$ 450,398

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

NOTE 7 – LONG-TERM DEBT

Long-term debt consisted of the following at June 30:

	_	2022		2021
2.95% dormitory bond payable to Bremer Bank, due in monthly installments of \$19,104, including interest, through November 2031. Secured by assignment of rents and guaranteed by Minnesota State Colleges and Universities.	\$	1,879,096	\$	2,049,359
1.00% Paycheck Protection Program loan payable to Bremer Bank. If relief is not granted, the loan will be required to be paid by April 18, 2026 with monthly payments commencing on March 18, 2022. In September of 2021, this loan was forgiven.	_	<u>-</u>		131,500
		1,879,096		2,180,859
Current portion	_	(170,264)		(165,253)
	\$ _	1,708,832	\$.	2,015,606

The following schedule shows the principal payments required on the above long-term debt for the years ending June 30:

2023	\$ 170,264
2024	180,645
2025	186,223
2026	191,870
2027	197,688
Thereafter	952,406
Total	\$ 1,879,096

Interest expense on the long-term debt for the years ended June 30, 2022 and 2021, totaled \$58,980 and \$63,991, respectively.

NOTE 8 – SPLIT-INTEREST AGREEMENTS

The Foundation is the beneficiary of various charitable gift annuity agreements, charitable remainder trusts, and remainder life interests, in which the donor generally contributes assets in exchange for distributions to the donor or other beneficiaries based on the value of trust assets for a specified period of time. At the end of the specified time, the remaining assets are available for the Foundation's use. Assets received are recorded at fair value on the date the agreement is recognized. A liability for the charitable remainder trusts is recorded equal to the present value of the future distributions using published discount rates issued by the *American Council on Gift Annuities*. The difference between the fair value of the assets received and the liability to the donor or other beneficiaries is recognized as contribution revenue. On an annual basis, the Foundation revalues the liabilities based on life expectancy rates determined by the IRS dependent on the age(s) of the donors as of year-end.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

A liability recorded for the life estates is based on the fair market value at the time of the donation less any remaining amortized liability. The liability is re-evaluated each year for any changes to the life expectancies of the donors and evaluated for impairment each year.

In addition, the Foundation is the beneficiary under various wills and remainder life interest agreements, the total realizable amount of which is not presently determinable. Such amounts will be recorded when clear title is established and the proceeds are measurable.

NOTE 9 – RELATED PARTY TRANSACTIONS

A significant portion of the Foundation's operations and management are conducted by personnel of MSUM. In addition, MSUM also compensates the Foundation for certain operating expenses. Amounts paid by MSUM for the years ended June 30, 2022 and 2021 totaling \$478,609 and \$667,224, respectively, have been recognized as contribution and expense in the statements of activities and changes in net assets.

The Foundation reimburses MSUM for certain operating expenses incurred on its behalf and provides scholarships to MSUM students. Payments for operating expenses incurred totaled \$478,609 and \$606,783 for the years ended June 30, 2022 and 2021, respectively. Payments for scholarships for the years ended June 30, 2022 and 2021 totaled \$1,443,257 and \$1,544,401, respectively. These payments are included as expenses in the statements of activities and changes in net assets.

The Foundation uses office space provided by MSUM. No fees are charged for this service.

The Foundation has a banking relationship with a financial institution in which a Board member of the Foundation is an employee of the financial institution. The banking relationship consists of a checking account and a debt facility. Total deposits as of June 30, 2022 and 2021 were approximately \$3,980,958 and \$3,800,290, respectively. Total note payable indebted to the financial institution as of June 30, 2022 and 2021 was \$1,879,096 and \$2,180,859, respectively.

MSUM operates and maintains the Neumaier Dorm which is owned by the Foundation. In return for using the property, MSUM reimburses the Foundation for the interest and principal payments due on the long-term dormitory bond payable to Bremer Bank.

During 2022 and 2021, the Foundation received contributions from Board members totaling \$189,585 and \$125,858, respectively. Promises to give from Board members at June 30, 2022 and 2021, totaled \$245,775 and \$300,005, respectively.

NOTE 10 – ENDOWMENTS

The Foundation's endowments consist of approximately 296 individual donor-restricted funds established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Interpretation of Relevant Law

The Foundation has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act ("MUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions for endowment subject to spending policy and appropriation (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) any accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in donor restricted for endowment subject to spending policy and appropriation net assets is classified donor restricted for appropriation and expenditure when a specific event occurs until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by MUPMIFA.

In accordance with MUPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Foundation and the donor restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Foundation; and
- (7) The investment policies of the Foundation.

Return Objectives, Risk Parameters, and Strategies

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets to achieve growth in principal value while seeking to maintain the purchasing power of the endowment assets. The Foundation expects its endowment funds, over time, to provide a reasonable level of total return to support the spending policy authorized by the Board of Directors and to grow endowment assets. Therefore, the Foundation expects endowment assets to produce an average 5.5% return net of annual payouts and inflation (as measured by the Consumer Price Index) that exceeds 1% annually over a ten-year period. Actual results may vary from this objective, however, failure to meet this objective should prompt the Board of Directors to re-examine the investment and spending policies.

Endowment assets are managed on a total return basis. While the Foundation recognizes the importance of preservation of capital, it also adheres to the principle that varying degrees of investment risk are generally rewarded with compensating returns. It is not a breach of fiduciary responsibility to pursue riskier investment strategies if such strategies are in the Foundation's best interest on a risk adjusted basis. Risk management of the investment program is focused on understanding both the investment and operational risks to which the Foundation is exposed. The objective is to minimize operational risks and require appropriate compensation for investment risks which the Foundation is willing to accept.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Spending Policy

The Foundation has a policy of appropriating for distribution each year a percentage of its endowment fund's average fair value. The approved distribution percentage for fiscal years 2022 and 2021 was 4.0% and 3.5%, respectively. In establishing this policy, the Foundation considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity because of donor restrictions, and the possible effects of inflation.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or MUPMIFA requires the Foundation to retain as a fund of perpetual duration. When there are deficient donor-restricted endowment funds, the policy of the Foundation is not to distribute any monies until the funds have regained the original corpus. Deficiencies of this nature exist in 32 donor-restricted endowment funds, which together have an original gift value of \$10,664,830, and current value of \$10,026,170, and a deficiency of \$638,660, as of June 30, 2022. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new contributions for donor-restricted endowment funds.

Endowment net asset consisted of the following at June 30, 2022:

	•	Without Restrictions	-	With Restrictions	•	Total
Board-designated endowment funds Donor restricted endowment funds	\$	-	\$	-	\$	-
Original donor restricted gift amount and amounts required to be maintained in perpetuity by donor Original donor restricted gift amount and amounts required to be maintained for time		-		30,053,058		30,053,058
by donor		-		900,000		900,000
Underwater endowments		-		(638,660)		(638,660)
Accumulated investment gains	•		-	2,725,179	•	2,725,179
	\$		\$	33,039,577	\$	33,039,577

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Endowment net asset consisted of the following at June 30, 2021:

	_ <u>R</u>	Without estrictions		With Restrictions	,	Total
Board-designated endowment funds Donor restricted endowment funds	\$	91,232	\$	-	\$	91,232
Original donor restricted gift amount and amounts required to be maintained in perpetuity by donor Original donor restricted gift amount and amounts required to be maintained for time		-		25,376,272		25,376,272
by donor		-		900,000		900,000
Accumulated investment gains			-	9,696,700		9,696,700
	\$	91,232	\$	35,972,972	\$	36,064,204

Changes in endowment net assets for the year ended June 30, 2022 are as follows:

	Without Restrictions	With Restrictions		Total
Endowment fund net assets, June 30, 2020	\$ 125,633	\$ 29,661,011	\$	29,786,644
Net investment return Contributions Appropriation of endowment assets for expenditure	(34,401)	6,618,964 491,243 (798,246)	·	6,584,563 491,243 (798,246)
Endowment fund net assets, June 30, 2021	91,232	35,972,972		36,064,204
Net investment return Contributions Appropriation of endowment assets for expenditure	(91,232)	(6,238,545) 4,045,349 (740,199)		(6,329,777) 4,045,349 (740,199)
Endowment fund net assets, June 30, 2022	\$ 	\$ 33,039,577	\$	33,039,577

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

NOTE 11 – DONOR RESTRICTED NET ASSETS

Donor restricted net assets consisted of the following at June 30:

	_	2022		2021
Subject to expenditure for a specific purpose	-		•	
Scholarships	\$	2,905,909	\$	2,285,248
University departmental/program support		2,500,945		2,435,183
Building project		2,943,008		1,864,567
Promises to give for specific purpose	-	3,343,748	•	5,026,769
Total purpose restriction	_	11,693,610		11,611,767
Subject to passage of time				
Beneficial interests in charitable trusts held by others		2,055,289		2,324,356
Charitable remainder trusts		173,301		229,694
Charitable gift amount of annuity agreement		14,977		14,977
Promises to give unavailable until due	_	15,157		6,228
Total time restriction	-	2,258,724		2,575,255
Endowment				
Subject to appropriation and expenditure when a specific event occurs:				
Available for general use		86,968		135,878
Scholarship		1,974,166		8,003,097
Department/program support	_	664,045		1,557,725
Total purpose restriction	-	2,725,179		9,696,700
Subject to endowment spending policy and appropriation for specific				
time and purpose:		900,000		900 000
Scholarship Deportment/program compart		800,000		800,000
Department/program support	-	100,000		100,000
Total specific time and purpose restriction	-	900,000		900,000
Subject to endowment spending policy, perpetual in nature				
General use		321,003		321,003
Scholarship		25,617,515		22,265,098
Department/program support	-	3,475,880		2,790,171
Total perpetual in nature restriction	_	29,414,398		25,376,272
Total endowment	-	33,039,577		35,972,972

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
Not subject to endowment spending policy		
Promises to give, the proceeds which have been restricted by		
donors for endowment	343,732	228,664
Life insurance	11,691	11,672
Charitable gift amount of annuity agreements	127,212	124,054
Life estates net of liability	71,689	60,262
Total not subject to endowment spending policy	554,324	424,652
Total net assets with donor restrictions	\$ <u>47,546,235</u>	\$ 50,584,646

NOTE 12 – RETIREMENT PLANS

During the years ended June 30, 2022 and 2021, the Foundation had a 401(k) and profit-sharing plan covering all employees who meet the eligibility requirements. The Foundation matches 100% of employee contributions on the first 5% of each employee's elective contribution. The Foundation also has a Health Reimbursement Account ("HRA") plan, in which the employer makes contributions of \$5,300 per year for each eligible employee or \$10,700 per year for each eligible employee and his/her covered dependents. Total retirement plan related expense totaled approximately \$102,570 and \$75,727 for the years ended June 30, 2022 and 2021, respectively.